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UNITED STATES DISTRICT COURT
DISTRICT OF NEVADA

FIRST AMERICAN TITLE INSURANCE
COMPANY,

Plaintiff,

vs.

COMMERCE ASSOCIATES, LLC, *et al.*,

Defendants.

Case No. 2:15-cv-832-RFB-VCF

ORDER

MOTION TO STAY DISCOVERY (#29)

This matter involves First American Title Insurance Company's subrogation action against Commerce Associates, LLC. *See* (Compl. #1). Before the court is Commerce's Motion to Stay Discovery (#29). First American filed an opposition (#32) and Commerce replied (#22). For the reasons stated below, Commerce's motion is denied.

I. Background

Commerce Associates, LLC ("Commerce") is a master developer of mixed-used planned communities. *See* (Compl. (#1) at ¶ 8). In 2004, Commerce developed the Tuscany community in Henderson, Nevada. (*Id.*) To complete the project, the city required Commerce to construct a water-drainage facility, known as the "C-1 Channel." (*Id.*)

Construction of the C-1 Channel occurred in three phases. (*Id.*) During phase three, Tuscany and the city of Henderson entered into an agreement whereby the city granted Tuscany certain entitlements in exchange for completing phase three of the C-1 Channel and paying the city a \$934,000 impact fee. (*Id.* at ¶ 9). The first installment of the impact fee was due on May 31, 2005. (*Id.* at ¶ 10). The second installment of the impact fee was due on November 30, 2005. (*Id.*)

1 Commerce allegedly made no payments to the city for the impact fee. *See (id. at ¶ 11).*

2 Seven years later, on December 21, 2012, Commerce executed a purchase-and-sale agreement
 3 with Greystone Nevada, LLC. (*Id.*) In exchange for a portion of the Tuscany property, the purchase-and-
 4 sale agreement provided that Greystone would pay Commerce \$9 million. (*Id.*) The purchase-and-sale
 5 agreement also required Commerce to remove “all deeds of trust, mortgages, mechanic’s liens, notices of
 6 *lis pendens*, and/or other monetary liens . . . whatsoever.” (*Id. at ¶ 38*).

7 Before completing the transaction with Commerce, Greystone obtained a title-insurance policy
 8 from First American Title Insurance Company (“First American”). (*Id. at ¶ 12*). In pertinent part, the
 9 policy stated that First American is entitled to pursue any claim that Greystone “has against any person or
 10 property.” (*Id. at ¶ 15*).

11 Commerce allegedly failed to remove the lien or disclose to Greystone that a lien existed as a result
 12 of Commerce’s failure to pay the \$934,000 impact fee. *See (id. at ¶ 11).*

13 Henderson, then, contacted Greystone and alleged that it held a lien against the property as a result
 14 of Commerce’s failure to pay the impact fee. (*Id. at ¶ 13*). Greystone tendered a claim to First American,
 15 which settled the matter with the city. (*Id. at ¶ 14*). And First American commenced this action against
 16 Commerce, alleging that Commerce breached the purchase-and-sale agreement by failing to disclose that
 17 it had not paid the impact fee. The complaint pled four causes of action: (1) fraudulent concealment,
 18 (2) negligent misrepresentation, (3) unjust enrichment, and (4) breach of contract (i.e., breach of the
 19 purchase-and-sale agreement between Greystone and Commerce).

21 Commerce has since moved to dismiss and requested a stay of discovery pending a decision on
 22 the motion to dismiss. *See (Docs. #27, 29).* Commerce argues that First American failed to state a claim
 23 upon which relief can be granted because the impact fee did not constitute a lien and, even if it had, the
 24 underlying contract claim (i.e., the city’s alleged lien) was time barred when Commerce sold the property
 25

1 to Greystone. *See* (Doc. #27 at 2:24). In response, First American asserts the validity of the lien is not in
 2 controversy; liability turns on Commerce’s contractual duties under the purchase-and-sale agreement. *See*,
 3 *e.g.*, (Doc. #28 at 7–8). This order follows.

4 **II. Legal Standard**

5 When evaluating a motion to stay discovery while a dispositive motion is pending, the court
 6 initially considers the goal of Federal Rule of Civil Procedure 1. The guiding premise of the Rules is that
 7 the Rules “should be construed and administered to secure the just, speedy, and inexpensive determination
 8 of every action.” FED. R. CIV. P. 1. Discovery is expensive. The Supreme Court has long mandated that
 9 trial courts should resolve civil matters fairly but without undue cost. *Brown Shoe Co. v. United States*,
 10 370 U.S. 294, 306 (1962). This directive is echoed by Rule 26, which instructs the court to balance the
 11 expense of discovery against its likely benefit. *See* FED. R. CIV. P. 26(B)(2)(iii).

12 Consistent with the Supreme Court’s mandate that trial courts should balance fairness and cost,
 13 the Rules do not provide for automatic or blanket stays of discovery when a potentially dispositive motion
 14 is pending. *See, e.g.*, *Skellerup Indus. Ltd. v. City of Los Angeles*, 163 F.R.D. 598, 600–01 (C.D. Cal.
 15 1995). Under Federal Rule of Civil Procedure 26(c)(1), “[t]he court may, for good cause, issue an order
 16 to protect a party or person from annoyance, embarrassment, oppression, or undue burden or expense.”
 17 Obtaining a protective order is a challenging task. “Broad allegations of harm, unsubstantiated by specific
 18 examples or articulated reasoning, do not satisfy the Rule 26(c) test.” *Beckman Indus., Inc. v. Int’l Ins.*
 19 *Co.*, 966 F.2d 470, 475 (9th Cir. 1992) (citing *Cipollone v. Liggett Group, Inc.*, 785 F.2d 1108, 1121 (3rd
 20 Cir. 1986)). “To justify a protective order, one of Rule 26(c)(1)’s enumerated harms must be illustrated
 21 ‘with a particular and specific demonstration of fact, as distinguished from stereotyped and conclusory
 22 statements.’” *Serrano v. Cintas Corp.*, 699 F.3d 884, 901 (6th Cir. 2012) (citation omitted).

In the context of a motion to stay discovery pending a dispositive motion, Rule 26(c) requires the movant to (1) show that the dispositive motion raises no factual issues, *see Rae v. Union Bank*, 725 F.2d 478, 481 (9th Cir. 1984), and (2) “convince” the court that the dispositive motion will be granted. *Wood v. McEwen*, 644 F.2d 797, 801 (9th Cir. 1981) cert. denied, 455 U.S. 942 (1982) (citing *B. R. S. Land Investors v. United States*, 596 F.2d 353, 356 (9th Cir. 1979) (“A district court may properly exercise its discretion to deny discovery where, as here, it is convinced that the plaintiff will be unable to state a claim upon which relief can be granted.”); *see also Ministerio Roca Solida v. U.S. Dep’t of Fish & Wildlife*, 288 F.R.D. 500, 506 (D. Nev. 2013) (permitting a stay of discovery where a pending dispositive motion (1) is “potentially dispositive of the entire case or at least dispositive of the issue on which discovery is sought” and (2) can be decided without additional discovery)).

When applying this test, the court must take a “preliminary peek” at the merits of the pending dispositive motion to assess whether a stay is warranted. *TradeBay, LLC v. Ebay, Inc.*, 278 F.R.D. 597, 603 (D. Nev. 2011). The purpose of the “preliminary peek” is not to prejudge the outcome of the motion to dismiss. *Id.* “Rather, the court’s role is to evaluate the propriety of an order staying or limiting discovery with the goal of accomplishing the objectives of Rule 1.” *Id.* Typical situations in which staying discovery pending a ruling on a dispositive motion are appropriate would be where the dispositive motion raises issues of jurisdiction, venue, or immunity. *See Wyatt v. Kaplan*, 686 F.2d 276 (5th Cir. 1982).

III. Analysis

Commerce’s Motion to Stay (#29) is denied. The motion asserts that First American’s complaint should be dismissed because “each and every one of Plaintiff’s claims is premised on the existence of an alleged ‘lien’ [, which] had expired or was extinguished by operation of law as of the date that Plaintiff’s insured purchased the subject property because the underlying claims belonging to the city were time-barred.” (Doc. (#27) at 8:10–14).

1 The court disagrees. First American's complaint is not premised on the existence of a lien; it is
 2 premised on the purchase-and-sale agreement and the promises Commerce made to Greystone in the
 3 purchase-and-sale agreement. The complaint alleges that section 6.01(a) of the purchase-and-sale
 4 agreement required Commerce to remove "all deeds of trust, mortgages, mechanic's liens, notices of *lis*
 5 *pendens*, and/or other monetary liens . . . whatsoever." (Compl. (#1) at ¶ 38). Here, First American
 6 plausibly alleges that Commerce failed to remove a lien. *See generally (id.)* Because First American's
 7 allegations are plausible, they are entitled to the assumption of the truth at this stage. *See Ashcroft v. Iqbal*,
 8 556 U.S. 662, 679 (2009).

9 Under Nevada law, Commerce had a duty to disclose its nonpayment of the impact fee because
 10 the nonpayment (and the concomitant existence of a lien) was material to the purchase-and-sale
 11 agreement. *See Nelson v. Heer*, 123 Nev. 217, 225, 163 P.3d 420, 426 (2007); *Phillips v. Homestake*
 12 *Consol. Placer Mines Co.*, 51 Nev. 226, 273 P. 657, 658 (1929) (citation omitted) ("If either party to a
 13 transaction conceals some fact which is material, which is within his own knowledge, and which it is his
 14 duty to disclose, he is guilty of actual fraud.").

16 As a result, Commerce's statute-of-limitations arguments fail as a matter of law. The purchase-
 17 and-sale agreement was executed in December of 2012. (Compl. (#1) at ¶ 11). This action was commenced
 18 on May 4, 2015. Therefore, First American's action is timely. *See* NEV. REV. STAT. § 11.190(1)(b)
 19 (prescribing a six-year limitations period for actions involving written contracts); NEV. REV. STAT.
 20 § 11.190(2)(c) (prescribing a four-year limitations period for actions "not founded upon an instrument in
 21 writing"). The date the underlying lien arose is irrelevant.

22 Commerce did not argue that the court's "preliminary peek" should "convince" the court that
 23 Commerce did not fail to disclose a lien or breach the purchase-and-sale agreement because the lien had
 24 been extinguished by operation of law. The court declines to speculate as to what the court's opinion
 25

would have been had Commerce made this argument. The court merely notes that, when reviewing a motion to stay discovery pending a decision on a dispositive motion, the court's review is limited to the arguments raised by counsel in the dispositive motion. *See TradeBay*, 278 F.R.D. at 603. Here, Commerce contends that no debt or lien existed—not that no breach occurred. The court finds that this distinction is dispositive for purposes of this motion.

ACCORDINGLY, and for good cause shown,

IT IS ORDERED that Defendants' Motion to Stay Discovery (#29) is DENIED.

IT IS SO ORDERED.

DATED this 13th day of November, 2015.



CAM FERENBACH
UNITED STATES MAGISTRATE JUDGE